

Financial protection in tough times as well

Investments with AXA Winterthur are fully secure at all times, even in the face of the volatile market environment prevailing for some time now.

- **AXA Winterthur remains fully solvent**, despite the tough current situation in the financial markets, whereby solvency refers to a company's ability to meet its current and future obligations at any time. Independent rating agencies have confirmed AXA Winterthur's financial strength.

Solvency I	Swiss Solvency Test
AXA Life >200%	AXA Life >100%*
AXA Insurance >200%	AXA Insurance >100%*

* AXA Insurance and AXA Life therefore both meet the requirements of the Swiss Solvency Test. This has been reviewed and confirmed by the Swiss Financial Market Supervisory Authority (FINMA) on the basis of the provisionally approved internal model in mid-October 2011.

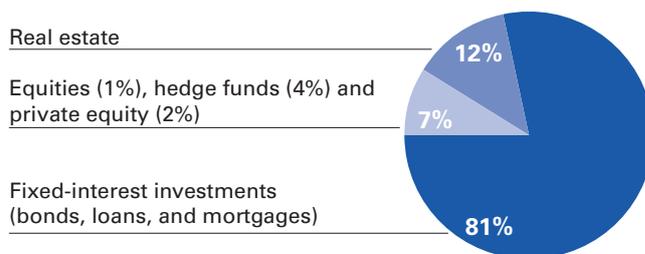
- AXA Winterthur has **felt few of the effects of the euro crisis**. Its bond holdings in the most exposed eurozone countries (Portugal, Italy, Ireland, Greece, Spain) were very low already before the crisis began, and we have been reducing them ever since, bringing them down to less than 0.3 percent of our overall capital investment at this time. Furthermore, AXA Winterthur is hardly affected by foreign currency risks because most of them are covered by guarantees, and we have no cross-border business.

Protecting the insured is the first priority of AXA

- Winterthur's business model, and our clients can fully count on us to meet our obligations. Current statutory regulations, an up-to-date supervisory system, a professional risk management approach, and our **protection-oriented investment strategies** hold us to our promise, an approach we have been using for years and one that ensures we remain solvent, even when faced with turbulence in the financial markets. We can also offer a more stable return because **we diversify our investments broadly** across a range of categories. In addition, we keep equity

components low and invest primarily in real estate and fixed-interest securities, such as corporate bonds and mortgages.

Investments of AXA Winterthur (Status on December 31, 2011):



- **AXA Winterthur always secures its obligations towards its clients with tied assets.** This includes entitlements arising from life insurance policies (Pillar 3) and occupational benefits contracts (Pillar 2), as well as reserves for insurance claims. Furthermore, investments involving tied asset must comply with stringed regulations on how risk is spread, on which investment categories are permitted, and on how risk and capital are to be managed. And we regularly report to FINMA on the coverage we have for our tied assets.
- **AXA Winterthur can look back on a successful year 2011.** With an operating profit of CHF 853 million (+7.3 % compared to the previous year) and a business volume of CHF 11.1 billion (+4.9 %), the company has managed to prevail in a difficult market environment. AXA Winterthur thus continues to be the leading provider of life and non-life insurance products in Switzerland.
- **As part of AXA Group, AXA Winterthur is backed by a strong parent company**, both when it comes to its capital base and in connection with investment and risk management. AXA Group has never had to rely on government support, unlike other financial services companies.

AXA Winterthur's clients can always depend on us to do our utmost to maintain the secure situation – which is not to be taken for granted these days – the company currently enjoys.