



# AXA WINTERTHUR

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Number one in the Swiss insurance market

## Facts

### AXA Group 2015

- One of the world's biggest insurers
- 103 million clients worldwide
- Business volume – EUR 99 bn
- Operating result – EUR 5.6 bn
- 161,000 employees on five continents
- Represented in 59 countries

- AXA is a dynamic and innovative company with one of the world's most valuable brands.

## A combination of strengths

### AXA Group

- Extremely dynamic
- Bundled financial strength
- Strong innovator
- Very attractive internationally
- Head Office in Paris

### AXA Winterthur

- In-depth expertise
- Extremely reliable
- 140 years of tradition
- Insures 40% of companies in Switzerland
- Head Office in Winterthur

- **AXA is Switzerland's leading insurer for comprehensive financial protection.**

# AXA in Switzerland

## Switzerland is a core market within the AXA Group

### AXA Switzerland 2015

- 1.89 million private and corporate clients
- Business volume – CHF 11.1 billion
- Over 4,000 employees plus approx. 2,600 distribution partners working exclusively for AXA Winterthur
- AXA Winterthur is the brand name for two companies which are separate in legal and accounting terms:
  - AXA Insurance Ltd.
  - AXA Life Ltd.

### Market share in 2014

#### Life insurance



28.3 %

#### Property and casualty



13.1 %

- AXA Winterthur is number one in the Swiss insurance market.

# Our responsibility

## Stakeholders



# Our responsibility

## Sustainability – our commitment



### Focus for 2016 – 2020: “The future of energy”

As a leading and innovative insurer, AXA Switzerland is committed to energy efficiency and renewable energy sources.

AXA Switzerland is a partner of **Energy Challenge 2016**, the first nation-wide campaign for energy efficiency and renewable energy sources.

AXA meets its power needs as follows:

**100%**

from renewable energy: 97% hydro, 3% wind and its own photovoltaic systems.

In 2015, more than 680 volunteers donated around

**5,200**

hours to projects relating to the environment, society and education.

A family-friendly company:

**30%**

of all employees work part-time and 11% work regularly from home.

AXA Accident Research has conducted more than

**1,000**

crash tests since its foundation in 1981.

By

**2020**

AXA Group will have tripled its sustainable investments to EUR 3 billion.

## Other AXA companies in Switzerland

### AXA-ARAG

- AXA-ARAG is the Swiss legal protection insurer for private clients and companies.

### AXA ART

- AXA ART is a specialty insurer for art and collectibles.

### AXA Investment Managers

- AXA Investment Managers (AXA IM) focuses on asset management.

### AXA Pension Solutions

- AXA Pension Solutions specializes in advising and managing company pension funds.

### AXA Corporate Solutions

- AXA Corporate Solutions provides insurance solutions which address the international risk exposure of major corporations.

## Organization

### Executive Board

**Antimo Perretta**  
CEO



**Mirjam Bamberger**  
Human Resources & Communication



**Michele Bernasconi**  
Distribution



**Thomas Gerber**  
Life



**Markus Keller**  
Customer Operations



**Andreas Maier**  
IT



**Fabrizio Petrillo**  
Property & Casualty



**Carola Wahl**  
Transformation & Market Management



**Alain Zweibrucker**  
Finance  
(work start soon)





## Organization

### Board of Directors

**Thomas Buberl**  
President since 2016



**Franz K. von Meyenburg**  
Vice-president since 2006



**Wanda Eriksen-Grundbacher**  
Member since 2012



**Felix Gutzwiller**  
Member since 2006



**Max E. Katz**  
Member since 2016



**Patrick Lemoine**  
Member since 2010



**Ruth Metzler**  
Member since 2012



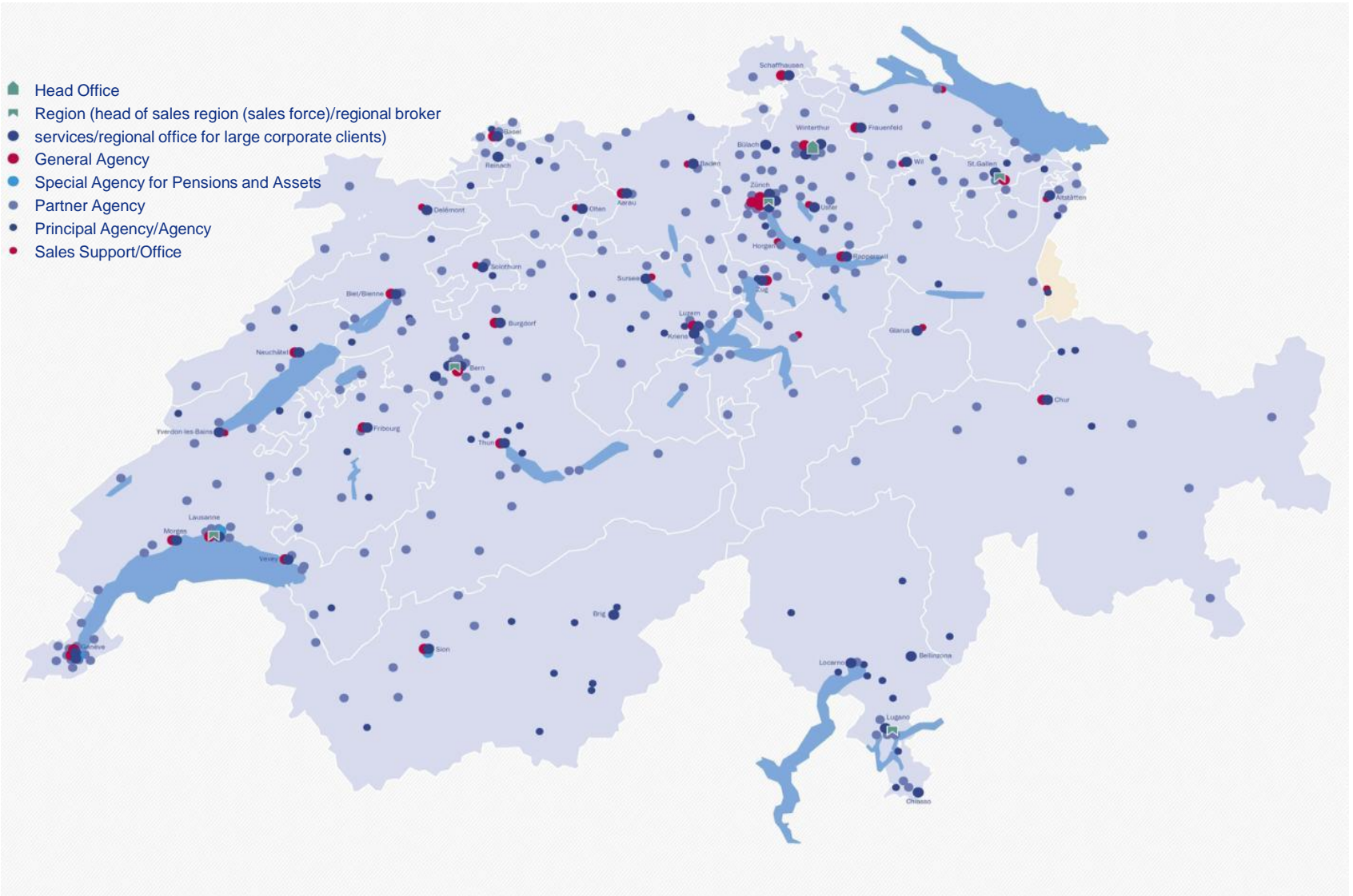
**Marina de Planta**  
Member since 2016



**François Robinet**  
Member since 2008



# Strongest sales organization in Switzerland



# Financial protection for all requirements

## Personal insurance



## Vehicle insurance



## Property insurance



## Liability insurance



## Banking products



banking by bank zweiplus



# Awards

## 2015 selection

### Best Global Brands

- For the seventh time in succession AXA has confirmed its position as one of the world's leading insurance brands and achieved a top-fifty ranking for the first time.



### The “Familie UND Beruf” award

- “Familie UND Beruf” is an award given to organizations which encourage a healthy balance between working life and the family and promote equality for men and women.



### Friendly Work Space

- Health Promotion Switzerland awards the “Friendly Work Space” award to companies which create a positive working environment by adopting a systematic approach to corporate health management (CHM).





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